

Pertamina's Potential Projects on ASEAN Indo-Pacific Forum (AIPF) 2023



The 43rd ASEAN SUMMIT was held in Jakarta from 5-7 September 2023. The main goal of the event is to discuss the development and strengthening of ASEAN's cooperation with external partners. One of its flagship events was the ASEAN Indo-Pacific Forum (AIPF).

The inaugural AIPF, themed “**Implementing the ASEAN Outlook on the Indo-Pacific (AOIP)**” represents a tangible expression of the AOIP to bolster all-encompassing regional structure, foster collaboration, enhance mutually advantageous cooperation, and seize opportunities in the Indo-Pacific region.

As part of the ASEAN Indo-Pacific Forum (AIPF) events, the Ministry of State-Owned Enterprises (SOE) and the Ministry of Foreign Affairs of the Republic of Indonesia organized Business Matching activities aimed at facilitating Indonesian SOEs in introducing their projects to investors/partners for potential collaboration.




Purpose of Pertamina's Presence at the AIPF Event

-  To support achieving the net-zero emission (NZE) target by 2060
-  To promote Indonesia's energy potential in the Southeast Asian region
-  To establish cooperation with energy companies from ASEAN countries
-  To seek new business opportunities in the energy transition

AIPF Discussion Themes

-  Digital Transformation & Creative Economy
-  Green Infrastructure & Resilient Supply Chain
-  Sustainable & Innovative Financing

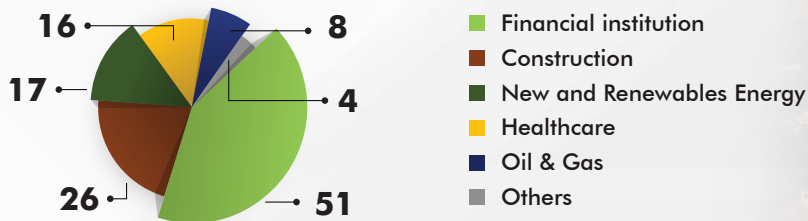
Pertamina's Initiative to Strengthen the Business Through AIPF

-  Engage with ASEAN leaders and businesses to develop new energy infrastructure, promote energy trade and investment, and address common energy challenges such as climate change.
-  Invest in renewable energy projects to reduce the region's reliance on fossil fuels and improve energy security.
-  Support local communities in ASEAN countries through social responsibility programs to improve education, healthcare, and infrastructure.

Pertamina's Projects on AIPF Business Matching

Pertamina participated in the Business Matching session and presented potential projects to investors and partners who are interested in collaboration. Pertamina's Business Matching was attended by more than **100 domestic and international partners/investors**

Type of Business Matching Participants



Stream Business	Entities	Potential Projects Proposed	Partnership Interest
 UPSTREAM		<p>Joint Study Opportunities on Exploration. Opportunities for regional study or joint study collaboration in the Pertamina Hulu Energi's domestic resource exploration areas in Indonesia.</p> <p>Joint Study Opportunities on CCS/CCUS. Opportunities for joint study collaboration on CCS/CCUS in the Pertamina Hulu Energi's working areas in Indonesia as one of the key decarbonization initiatives of PHE.</p>	<p>Joint Study</p> <p>Joint Study</p>
 POWER & NRE		<p>Green Hydrogen. Opportunities for collaboration on developing an end-to-end Green Hydrogen ecosystem and business value chain.</p> <p>Nature Based Solution. Opportunities for potential end-use partners (corporations) that are interested in offsetting CO2 emissions through purchasing carbon credits by converting logged to protected forest (LtPF).</p>	<p>Equity Investor, Lenders, Technology Providers/Licensor</p> <p>B2B Offtaker</p>
 DOWNSTREAM		<p>Integrated Terminal Tapanuli Tengah. Opportunities for collaboration to develop Integrated Terminal Tapanuli Tengah as infrastructure to support the supply and distribution of gasoline, biosolarfuel, LPG, and Aviation Fuel.</p> <p>Dumai — Siak Pipeline Project. Opportunities for collaboration to build and develop Dumai—Siak Pipeline as the connection from refinery to terminal in Sumatera.</p>	<p>Strategic Partner</p> <p>Strategic Partner</p>
 PORTFOLIO	 	<p>Bali Sanur International Hospital. Opportunities for collaboration in the health industry, to develop Bali Sanur International Hospital which has a standard type 'A' hospital located in the Special Economic Zone (Kawasan Ekonomi Khusus) focusing on Cardiac, Oncology, Neurology, Gastrologic and Orthopedic* (CONGO) services.</p> <p>Patra Surabaya Hotel and Landed House Development. Opportunities for business collaboration to develop The Mixed-Use Development (hotel & convention, landed house, commercial/retail area, and other facilities)</p> <p>Patra Banua Balikpapan Hotel. Opportunities for business collaboration to develop an office building, apartment, landed housing, commercials, hotel, and convention.</p>	<p>Strategic Partner, Equipment Provider</p> <p>Funding, Partnership (Consortium with SOE)</p> <p>Funding</p>